

ATC Supplier Diversity Guidelines

What we look for in all Suppliers, including Diverse Suppliers:

1. Understanding of ATC's business
2. World class quality and service
3. Proven track record and references
4. Strong financial health and standing
5. Sustained positive cash flow
6. Ability to conduct business electronically, e.g. via e-mail and internet
7. Competitive advantage and "Value Added" capabilities
8. Ability to grow with ATC
9. Core competency in supplier's line of business
10. Technological capabilities
11. Continuity of Supply strategy
12. Commitment to Quality processes (Lean, Six Sigma, TOC, or equivalent)
13. Cost competitiveness
14. Documented record of superior on-time delivery and milestone completion
15. Sustained performance.

Definitions:

Small Business Concern (SB)

A small business as defined pursuant to Section 3 of the Small Business Act and relevant regulations promulgated pursuant thereto. Generally, this means a small business concern organized for profit, which is independently owned and operated, is not dominant in the field of operations in which it is bidding, and meets the size standards as prescribed in Government regulations.

Small Disadvantaged Business (SDB)

A small business concern (a) which is at least 51 percent owned by one or more socially and economically disadvantaged individuals, or in the case of a publicly-owned business, at least 51 percent of that business' stock is owned by one or more socially and economically disadvantaged individuals; and (b) whose management and daily business operations are controlled by one or more of the socially and economically disadvantaged individuals who own it.

Woman-Owned Small Business (WOSB)

A small business concern (a) which is at least 51 percent owned by one or more women, or in the case of a publicly-owned business, at least 51 percent of that business' stock is owned by one or more women; and (b) whose management and daily business operations are controlled by one or more women.

Veteran-Owned Small Business (VOSB)

"Veteran-Owned Small Business (VOSB)" is a business not less than 51 percent of which is owned by one or more veterans or, in the case of any publicly owned business, not less than 51 percent of the stock of which is owned by one or more veterans; and (b) the management and daily business operations of which are controlled by or more veterans.
VETERAN -- The term "veteran" has the meaning defined in 38 U.S.C. 101

Disabled Veteran-Owned Small Business (DVOSB)

"Disabled Veteran-Owned Small Business (DVOSB)" is a business not less than 51 percent of which is owned by one or more disabled veterans or, in the case of any publicly owned business, not less than 51 percent of the stock of which is owned by one or more disabled veterans; and (b) the management and daily business operations of which are controlled by one or more disabled veterans. VETERAN -- The term "veteran" has the meaning defined in 38 U.S.C. 101.

HUBZone Small Business Concern (HUBZone)

This program is based on the geographical area where your business is located and where 35 percent of your employees reside. The company must be small, located in a HUBZone (Historically Underutilized Business Zone), owned and controlled by one or more U.S. citizens, and at least 35 percent of its employees reside in a HUBZone.

Minority Business Enterprise (MBE)

A U.S. based business concern (a) which is at least 51 percent owned by minorities, or in the case of any publicly-owned business, at least 51 percent of that business' stock is owned by one or more minorities; and (b) whose management and daily business operations are controlled by one or more of the minority individuals who own it. Minority persons include African-Americans, Hispanics, Asian-Pacific Americans, Asian-Indian Americans, and Native Americans.

Woman Business Enterprise (WBE)

A U.S.-based business concern (a) which is at least 51 percent owned by women, or in the case of any publicly-owned business, at least 51 percent of that business' stock is owned by one or more women; and (b) whose management and daily business operations are controlled by one or more of the women who own it.

Please keep in mind the following points:

- The ATC Supplier Diversity program is a component of ATC's Sourcing and Procurement process.
- Businesses that wish to register and compete as diverse suppliers must have 3rd-party certification acceptable to ATC.
- Registration in ATC's Supplier Diversity database **DOES NOT:**
 - guarantee award of an ATC contract or order
 - certify a firm as an Approved or Preferred ATC supplier
 - obligate ATC to solicit a Request for Quotation (RFQ)
 - indicate that your company will be considered to bid on procurement opportunities
- Once registered it is the Supplier's responsibility to keep certification and registration profile and documentation current. Suppliers with outdated or expired certification may be removed from the database without prior notice.


To register with us as an MWDVBE Supplier, a business must be certified through a third-party organization. An MWDVBE supplier is a business that is at least 51% owned and 100% controlled and managed by a Minority, Woman, or Service-Disabled Veteran.

The advocacy organizations listed below provide the necessary third-party certification information. ATC accepts registrations from the following agencies:


Organization	Web Site
Association for Service Disabled Veterans (ASDV) Clearing House	ASDV
National Minority Supplier Development Council	NMSDC
US PAN Asian American Chamber of Commerce (USPAACC)	USPAACC
Small Business Administration/Federal Government Agency	SBA.GOV
Women's Business Enterprise National Council	WBENC

Useful Links:

[Small Business Administration](#) 

[National Minority Supplier Development Council \(NMSDC\)](#) 

[North American Industry Classification System \(NAICS\)](#) 

[Small Business Administration HUBZone Empowerment Contracting Program](#) 

[Minority Business Development Agency \(MBDA\)](#) 

[General Services Administration](#) 

[Association for Service Disabled Veterans](#) 

[Women's Business Enterprise National Council](#) 

www.diversityinforesources.com