



Strategic Sourcing Circuit Breakers

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Highlights of Sourcing Methodology



- Cross-Functional Input
- Visited Suppliers
- Learned about the Market
- Used a Request for Proposal to Obtain Pricing
- Analyzed Total Cost of Ownership
- Negotiated Value Add Services

Recent Circuit Breaker Team Activities



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- Selected 3 suppliers to meet ATC's needs for the next 3 years
 - Developed 10 Breaker Templates
 - Updated Specifications
 - Began Integration/Process Improvements with Suppliers

Breaker Suppliers



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- 69kV, 40kA, 3000A, 3 cycle-Areva
 - 138kV, 40kA, 3000A, 3 cycle- ABB, MEPPI
 - 138kV, 50/63 kA, 3000A, 3 cycle- MEPPI, Areva
 - 138kV, 50/63kA, 3000A, 2 cycle- MEPPI, ABB
 - 345kV, 50/63kA, 3000A, 2 cycle- MEPPI, ABB

Impacts on the Company



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- Easier Breaker Ordering
 - Drawing Sets for Standard Breakers Available Earlier for Design Engineering, Project Management
 - Reduced Lead-times
 - Cost Savings
 - Supplier Management

Breaker Lead-Times



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- 69 kV – 10-11 weeks
 - 138 kV- 16-17 weeks
 - 345 kV- 20-21weeks

Questions?



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- Comments, questions?